

Message Text

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43

ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 TRSE-00 PA-03 PRS-01 USIA-15

CIAE-00 INR-10 NSAE-00 RSC-01 SY-10 USSS-00 SS-15

NSC-10 DRC-01 /103 W

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P R 201546Z SEP 73

FM AMEMBASSY WARSAW

TO SECSTATE WASHDC PRIORITY 5875

USDOC WASHDC PRIORITY

INFO AMEMBASSY VIENNA

UNCLAS WARSAW 4897

E.O. 11652: N/A

TAGS: OVIP, BEXP, PL

SUBJECT: DENT VISIT: WESTINGHOUSE-ELEKTRIM AGREEMENT
SIGNING CEREMONY

REF: (A) STATE 182166 (NOTAL); (B) WARSAW 4855

STATE PASS TREASURY

VIENNA FOR DENT PARTY

1. WESTINGHOUSE REPRESENTATIVE WILLIAM STEWARD ADVISED EMBASSY SEPTEMBER 20 THAT WESTINGHOUSE-ELEKTRIM SIGNING CEREMONY FOR CONTRACT FOR POLISH PRODUCTION OF LOW VOLTAGE CIRCUIT BREAKERS AND SWITCHGEAR COULD BE RESCHEDULED FOR 1800 ON SEPTEMBER 26 IN EFFORT TO ALLOW SECRETARY DENT, ASSISTANT SECRETARY ARMSTRONG, AND OTHERS TO ATTEND. WESTINGHOUSE PLANS TO HOST DINNER FOLLOWING SIGNING CEREMONY. BOTH EVENTS WILL BE AT BRISTOL HOTEL. WESTINGHOUSE EXPECTS ATTENDANCE BY TOP ELEKTRIM OFFICIALS AND POSSIBLY VICE MINISTER OF MACHINE INDUSTRY.

2. WE RECOMMEND THAT SECRETARY DENT, ASSISTANT SECRETARY ARMSTRONG, AND OTHERS IN PARTY ATTEND THE CEREMONY, AND UNCLASSIFIED

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WILL INCLUDE IT IN SCHEDULE UNLESS ADVISED TO CONTRARY.

WE DO NOT SUGGEST THAT SECRETARY REMAIN FOR THE DINNER.
(AMBASSADOR HAS SUGGESTED IN REF B INFORMAL DINNER AT HIS
RESIDENCE FOR SECRETARY AND MRS. DENT). HOWEVER, PERHAPS
ASSISTANT SECRETARY ARMSTRONG, DEPUTY ASSISTANT SECRETARY
LAZARUS, OR OTHERS MIGHT ATTEND WESTINGHOUSE DINNER.

3. SUBJECT CONTRACT HAS VALUE OF APPROXIMATELY \$1 MILLION.
CONTRACT SIGNED BY WESTINGHOUSE IN MARCH FOR MANUFACTURE
OF THYRISTORS AND RECTIFIERS, STILL PENDING BEFORE COCOM,
HAS VALUE OF APPROXIMATELY \$8 MILLION. WESTINGHOUSE ALSO
EXPLORING SEVERAL OTHER MAJOR PRODUCTION CONTRACTS WITH
POLES.
DAVIES

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